

# Cloud managed services for FedRAMP®

Offload operational burdens and reduce operating expenditures

Coalfire’s cloud managed services (CMS) take the operational burden of managing your FedRAMP environment off your team, while reducing costs and improving your security and risk posture. CMS provides the peace of mind you need for continued FedRAMP success.

## OUR APPROACH

Achieving FedRAMP authorization is now faster and easier than ever before. With our Launchpad solution, you can become audit-ready in as little as 60 days and for up to 80% less than historical costs – resulting in an average ROI of 429% within the first year. However, the FedRAMP journey doesn’t end once you attain Authority to Operate (ATO).

The ongoing responsibility of managing, maintaining, and monitoring your environment to remain secure and compliant can be a significant and costly burden. Through CMS, we act as an extension of your team, minimizing this burden and drastically reducing your costs.

Stay focused on your business’s needs by leveraging our expertise and round-the-clock support, including:

- A dedicated and certified operations team that supports your cloud environment as an extension of your team
- 24x7x365 monitoring and alerting to meet your business and compliance needs
- An integrated client success manager to ensure continued business alignment, compliance, and system optimization

54%

Cloud managed services clients save an average of 54% on operating expenditures, resulting in an estimated \$1 million in savings over three years.

## CLOUD MANAGED SERVICES



## SIX PILLARS OF CMS

Your success is paramount and at the center of all that we do. Each CMS pillar has been thoughtfully developed to address specific challenges.

1. **Availability:** Our dedicated engineers continuously monitor your system's availability and throughput, helping you meet customers' demands and ensure their success.
2. **Continuous monitoring and vulnerability management:** We comprehensively manage all aspects of FedRAMP-required continuous monitoring, including documentation development and submission, freeing your team to focus on other priorities.
3. **Security operations:** We monitor your system's security posture, including log monitoring and configuration review, to ensure its continued strength.
4. **Incident management:** Our teams respond to alerts (e.g., availability, security, continuous monitoring, maintenance) related to your system architecture.
5. **Maintenance and patching:** We deploy development and staging environments to ensure your application's success and availability and meet rigorous FedRAMP patching requirements.
6. **Client success:** You are fully supported by a dedicated client success manager to ensure continued business alignment, compliance, and system optimization.

## BENEFITS OF CMS

- **Comprehensive FedRAMP approach:** Take a holistic approach to achieving and maintaining FedRAMP authorization – from strategy and business case development, to system onboarding, to ongoing management and optimization.

- **Reduced costs and operational burden:** Forge and maintain compliance with guidance from the undisputed leader in FedRAMP. Save time and reduce costs by offloading system management to Coalfire.
- **Required skill sets:** Get the technical and compliance expertise you need without having to recruit or onboard any new resources.
- **Ensured compliance:** Trust the world's leading FedRAMP experts and the technical team who built your system to ensure FedRAMP compliance is maintained and optimized.

## WHY COALFIRE FOR CMS

- Leader in cloud and compliance engineering
  - Served more than 700 cloud service providers, making us the largest provider of engineering, advisory, and assessment services to the CSP market.
  - Trusted by 9 of the top 10 IaaS providers, and 7 of the top 10 SaaS providers.
  - Developed the cloud shared responsibility model alongside the three largest public cloud IaaS providers.
- The authority on FedRAMP
  - Supported more than 70% of FedRAMP ATOs from an advisory, assessment, or engineering perspective.
  - Completed more than 100 FedRAMP assessments – 40% of the entire marketplace and twice as many as the next Third Party Assessment Organization (3PAO).
  - Completed more than 1,200 unique FedRAMP engagements.

**CONTINUE YOUR FEDRAMP  
SUCCESS WITH PEACE OF MIND.**

**Learn more about our cloud managed services.**

Coalfire.com | 877.224.8077

**COALFIRE**

### About Coalfire

Leading cloud infrastructure providers, SaaS providers, and enterprises turn to Coalfire for help solving their toughest cybersecurity problems. Through the combination of extensive cloud expertise, technology, and innovative and holistic approaches, Coalfire empowers clients to achieve their business objectives, use security and compliance to their advantage, and fuel their continued success. Coalfire has been a cybersecurity thought leader for 20 years and has offices throughout the United States and Europe. For more information, visit [Coalfire.com](https://www.coalfire.com).